

FACT BOOK

Consolidated Financial Information



■Net Sales and Orders	■売上・受注	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
Net Sales	売上高	30,374	37,124	48,242	60,320	68,885	86,160	91,618	53,108	61,730	24,057
Orders	受注高	27,304	39,320	51,787	59,685	70,853	86,778	92,287	47,436	66,258	26,136
Order Backlog	受注残	3,547	4,362	7,740	5,972	7,940	8,558	9,228	3,630	8,084	10,163

■Consolidated Earnings	■連結損益計算書	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
Net Sales	売上高	30,374	37,124	48,242	60,320	68,885	86,160	91,618	53,108	61,730	24,057
Cost of Sales	売上原価	17,781	20,344	25,224	29,740	32,734	42,106	44,757	28,034	33,038	12,748
SG&A	販売管理費	14,932	15,153	17,392	20,710	22,201	24,529	27,526	24,997	24,023	7,172
Operating Income	営業利益	-2,340	1,625	5,625	9,869	13,949	19,524	19,333	76	4,667	4,136
Ordinary Income	経常利益	-2,290	1,497	5,412	10,006	14,410	19,667	18,564	1,460	4,560	4,338
Net Income	当期純利益	-1,795	381	3,094	5,301	8,230	10,936	11,112	251	2,470	2,841
Gross Profit Margin (%)	売上総利益率 (%)	41.5%	45.2%	47.7%	50.7%	52.5%	51.1%	51.1%	47.2%	46.5%	47.0%
SG&A Ratio (%)	販売管理費比率 (%)	49.2%	40.8%	36.1%	34.3%	32.2%	28.5%	30.0%	47.1%	38.9%	29.8%
Operating Income Margin (%)	営業利益率 (%)	-7.7%	4.4%	11.7%	16.4%	20.2%	22.7%	21.1%	0.1%	7.6%	17.2%
Ordinary Income Margin (%)	経常利益率 (%)	-7.5%	4.0%	11.2%	16.6%	20.9%	22.8%	20.3%	2.8%	7.4%	18.0%
Net Income Margin (%)	当期純利益率 (%)	-5.9%	1.0%	6.4%	8.8%	11.9%	12.7%	12.1%	0.5%	4.0%	11.8%

■Segment Contribution to Consolidated Net Sales	■製品群別売上高構成比	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
Precision Processing Equipment (%)	精密加工装置合計	40%	43%	51%	56%	53%	54%	53%	42%	49%	60%
(Dicing Saws Including Laser Saw)	ダイサ	70%	70%	70%	70%	70%	70%	70%	80%	80%	80%
(Grinders and Polishers)	グラインダ	30%	30%	30%	30%	30%	30%	30%	20%	20%	20%
Consumables (%)	精密ダイヤ	21%	25%	22%	20%	20%	19%	20%	26%	25%	18%
Maintenance Parts (%)	部品	11%	12%	10%	9%	8%	6%	5%	7%	5%	2%
Others (%)	その他	11%	9%	7%	7%	11%	15%	16%	16%	15%	15%
Precision processing parts(Tecnisco) (%)	精密加工部品事業	7%	4%	4%	4%	4%	3%	4%	5%	4%	3%
Industrial grinding products (%)	産業用研削製品事業	9%	7%	5%	4%	4%	3%	3%	4%	2%	2%

■Sales by Region	■地域別売上高	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
Japan	日本	15,075	16,822	22,015	24,380	24,320	29,336	33,009	19,583	18,228	5,976
North America	アメリカ	4,043	3,653	3,467	5,474	5,342	5,919	5,721	3,515	3,641	1,138
Europe	ヨーロッパ	3,933	5,397	5,693	5,842	6,414	9,797	10,217	7,459	5,457	1,829
Asia	アジア	7,322	11,250	17,066	24,623	32,806	41,106	42,669	22,548	34,403	15,113
Overseas Sales Total	海外売上高合計	15,299	20,302	26,227	35,940	44,564	56,824	58,608	33,524	43,502	18,080
Overseas Sales Ratio (%)	海外売上高割合	50.4%	54.7%	54.4%	59.6%	64.7%	66.0%	64.0%	63.1%	70.5%	75.2%

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Consolidated Financial Information



■ Balance Sheets	■ 貸借対照表	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
Cash and Deposits	現金及び預金	7,762	6,666	19,031	16,891	22,003	27,045	19,062	33,418	18,247	16,997
Current Assets	流動資産	37,126	35,908	51,598	50,517	64,279	75,799	69,881	66,306	62,926	66,078
Property, Plant and Equipment	有形固定資産	19,538	19,608	21,788	29,406	29,057	33,603	41,236	48,542	53,678	54,353
Investments and Other Assets	投資その他資産	6,101	5,592	6,191	4,502	5,223	3,462	6,608	8,274	6,929	6,933
Noncurrent Assets	固定資産	26,593	26,000	28,754	34,321	35,039	37,991	48,722	57,598	61,364	62,026
Total Assets	総資産	63,720	61,908	80,353	84,839	99,318	113,791	118,603	123,925	124,313	128,126
Current Liabilities	流動負債	10,967	9,326	15,015	14,966	25,493	28,819	26,364	11,871	22,784	26,497
Noncurrent Liabilities	固定負債	3,494	3,757	14,156	13,843	3,123	3,148	2,573	25,725	13,437	11,538
Net Assets	純資産	49,203	48,746	51,002	55,726	70,276	81,823	89,665	86,328	88,091	90,090
Liabilities and Net Assets	負債・純資産	63,720	61,908	80,353	84,839	99,318	113,791	118,603	123,925	124,313	128,126
ROE (%)	自己資本利益率(ROE)	-1.8%	0.8%	6.2%	9.9%	13.1%	14.4%	13.1%	0.3%	2.9%	3.2%
ROA (%)	総資本事業利益率(ROA)	-3.0%	2.8%	7.9%	12.0%	15.2%	18.5%	16.9%	0.2%	3.8%	3.2%
Equity Ratio (%)	自己資本比率	77.2%	78.7%	63.5%	65.7%	70.8%	71.5%	75.0%	69.2%	70.3%	69.7%

■ Cash Flows	■ キャッシュ・フロー	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
Cash Flows from Operating Activities	営業キャッシュ・フロー	-7,655	4,018	6,360	7,281	12,322	13,194	9,296	4,605	11,017	4,918
Cash Flows from Investing Activities	投資キャッシュ・フロー	-6,025	-737	-3,585	-7,432	-4,409	-8,952	-11,825	-13,586	-13,950	628
Cash Flows from Financing Activities	財務キャッシュ・フロー	2,455	-4,239	9,631	-2,056	-3,031	-2,428	-3,180	24,363	-15,411	-3,332
Free Cash Flow	フリー・キャッシュ・フロー	-13,680	3,281	2,775	-151	7,913	4,242	-2,529	-8,981	-2,932	5,546
Cash and Cash Equivalents	現金預金残高	7,762	6,666	19,031	16,891	22,003	24,045	18,062	33,418	15,247	16,998

■ CAPEX/R&D	■ 設備投資・研究開発	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
CAPEX	設備投資費	3,094	2,272	3,299	11,815	3,287	6,553	10,037	13,496	11,626	
Depreciation	減価償却費	2,369	2,079	2,020	2,439	2,761	2,964	3,651	4,656	5,364	1,358
R&D Expenses	研究開発費	3,178	3,264	4,945	6,255	6,352	6,414	8,332	8,531	7,766	2,092
R&D Expenses/Net Sales (%)	研究開発比率	10.5%	8.8%	10.3%	10.4%	9.2%	7.4%	9.1%	16.1%	12.6%	8.7%

■ Financial Indicators	■ 財務指標	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
Net Asset Per Share	1株当たり純資産	1,532.04	1,517.70	1,585.87	1,729.71	2,091.66	2,393.27	2,620.56	2,552.54	2,599.69	2,657.81
Net Income Per Share	1株当たり当期純利益	-55.91	11.80	94.72	162.57	252.82	322.32	327.07	7.41	73.51	84.54
Interim Dividend Per Share	1株当たり中間配当	10.00	10.00	15.00	15.00	15.00	30.00	35.00	10.00	10.00	-
Final Dividend Per Share	1株当たり期末配当	10.00	10.00	15.00	15.00	35.00	35.00	44.00	10.00	10.00	-
Commemorative Dividend Per Share	1株当たり記念配当	-	-	-	10.00	-	10.00	-	-	-	-
Dividend Payout Ratio (%)	配当性向(連結)	-	-	-	-	19.8%	23.3%	24.2%	269.9%	27.2%	-

■ Employees	■ 従業員	FY2001	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010 1Q
Number of Employees (Consolidated)	従業員数(連結)	1,577	1,578	1,670	1,678	1,721	2,012	2,260	2,438	2,465	2,509
Average Number of Non-Regular Employees	平均臨時雇用者数	586	554	604	656	692	794	900	1,044	1,010	1,050

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Quarterly Financial Data



■Net Sales and Orders	■売上・受注	FY2007				FY2008				FY2009				FY2010				
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Net Sales	売上高	19,979	26,161	23,301	22,175	17,793	17,703	11,110	6,500	9,256	13,801	17,995	20,676	24,057				
Order	受注高	23,671	24,315	23,278	21,022	17,682	15,808	8,591	5,354	10,312	14,432	19,428	22,085	26,136				
Order Backlog	受注残	12,250	10,404	10,381	9,228	9,116	7,221	4,702	3,630	4,612	5,243	6,676	8,084	10,163				

■Consolidated Earnings	■連結損益計算書	FY2007				FY2008				FY2009				FY2010				
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Net Sales	売上高	19,979	26,161	23,301	22,175	17,793	17,703	11,110	6,500	9,256	13,801	17,995	20,676	24,057				
Cost of Sales	売上原価	9,682	12,668	11,580	10,826	9,067	8,932	5,746	4,286	5,333	7,275	9,631	10,797	12,748				
SG&A	販売管理費	6,020	6,743	6,843	7,918	6,871	6,674	6,382	5,068	5,065	5,562	6,233	7,161	7,172				
Operating Income	営業利益	4,275	6,750	4,877	3,429	1,854	2,095	-1,018	-2,855	-1,142	963	2,130	2,717	4,136				
Ordinary Income	経常利益	4,656	6,374	4,902	2,629	1,929	2,137	-523	-2,082	-1,197	914	2,116	2,728	4,338				
Net Income	当期純利益	2,641	3,559	2,545	2,364	1,253	1,405	-545	-1,862	-902	806	1,277	1,288	2,841				
Gross Profit Margin (%)	売上総利益率	51.5%	51.6%	50.3%	51.2%	49.0%	49.5%	48.3%	34.1%	42.4%	47.3%	46.5%	47.8%	47.0%				
SG&A Ratio (%)	販売管理費比率	30.1%	25.8%	29.4%	35.7%	38.6%	37.7%	57.4%	78.0%	54.7%	40.3%	34.6%	34.6%	29.8%				
Operating Income Margin (%)	営業利益率	21.4%	25.8%	20.9%	15.5%	10.4%	11.8%	-9.2%	-43.9%	-12.3%	7.0%	11.8%	13.1%	17.2%				
Ordinary Income Margin (%)	経常利益率	23.3%	24.4%	21.0%	11.9%	10.8%	12.1%	-4.7%	-32.0%	-12.9%	6.6%	11.8%	13.2%	18.0%				
Net Income Margin (%)	当期純利益率	13.2%	13.6%	10.9%	10.7%	7.0%	7.9%	-4.9%	-28.6%	-9.8%	5.8%	7.1%	6.2%	11.8%				

■Segment Contribution to Consolidated Net Sales	■製品群別売上高構成比	FY2007				FY2008				FY2009				FY2010				
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Precision Processing Equipment (%)	精密加工装置合計	49%	56%	51%	55%	47%	46%	36%	29%	30%	46%	55%	55%	60%				
(Dicing Saws Including Laser Saw)	ダイサ	70%	70%	70%	60%	80%	80%	70%	70%	80%	90%	80%	80%	80%				
(Grinders and Polishers)	グラインダ	30%	30%	30%	40%	20%	20%	30%	30%	20%	10%	20%	20%	20%				
Consumables (%)	精密ダイヤ	21%	18%	21%	19%	25%	26%	29%	28%	37%	27%	22%	19%	18%				
Maintenance Parts (%)	部品	5%	4%	5%	5%	7%	6%	6%	6%	6%	6%	3%	4%	2%				
Others (%)	その他	18%	15%	16%	14%	12%	14%	18%	24%	18%	14%	14%	16%	15%				
Precision processing parts(Tecnisco) (%)	精密加工部品事業	4%	3%	4%	4%	5%	5%	6%	7%	5%	4%	3%	3%	3%				
Industrial grinding products (%)	産業用研削製品事業	3%	3%	3%	3%	3%	3%	4%	6%	3%	2%	2%	2%	2%				

■Sales by Region	■地域別売上高	FY2007				FY2008				FY2009				FY2010				
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Japan	日本	7,797	8,401	8,814	7,996	6,343	5,547	4,447	3,245	2,471	5,186	4,402	6,168	5,976				
North America	アメリカ	1,133	1,553	1,399	1,635	972	1,284	968	291	803	671	1,126	1,039	1,138				
Europe	ヨーロッパ	2,612	2,437	2,663	2,503	2,313	2,536	1,827	782	760	1,212	1,559	1,925	1,829				
Asia	アジア	8,435	13,768	10,424	10,040	8,164	8,335	3,867	2,180	5,221	6,730	10,907	11,543	15,113				
Overseas Sales Total	海外売上高合計	12,181	17,759	14,487	14,179	11,450	12,156	6,663	3,254	6,785	8,615	13,593	14,508	18,080				
Overseas Sales Ratio (%)	海外売上高割合	61.0%	67.9%	62.2%	63.9%	64.3%	68.7%	60.0%	50.6%	73.3%	62.4%	75.5%	70.2%	75.2%				